

Broker Frequently Asked Questions

• **What does ADVANTAGE need to quote a group of 2 to 50 employees?**

In order to provide you with an accurate quote we request the following information on all groups with 2 to 50 employees:

- Group name and address(es)
- Census (electronically) – including: date of birth or age (preferably DOB), coverage type, gender.
- Proposed effective date
- Requested plan design(s)
- Optional rider selections (Pharmacy, Surgical Treatment of Morbid Obesity, Chiropractic Services, Family Planning, Vision, Dental, Life, etc.)
- Completed health statements
- Current carrier (including current and renewal rates if available)

• **What does ADVANTAGE need to quote a group with more than 50 employees?**

In order to provide you with an accurate quote, we request the following information on all groups with more than 50 employees:

- Group name and address(es)
- SIC Code/Industry description
- Census (electronically) – including: date of birth or age (preferably DOB), coverage type, gender, zip code.
- Proposed effective date
- Requested commissions
- Requested plan design(s)
- Optional rider selections (Pharmacy, Point of Service, Surgical Treatment of Morbid Obesity, Chiropractic Services, Family Planning, Vision, Dental, Life, etc.)
- Monthly paid claims including detailed high claimant information (including diagnosis/prognosis) for the previous 12 months (or 24 months when available).
- Current carrier, including current and renewal rates as well as plan design.

• **Who do I contact about receiving a quote on a group?**

We welcome you to contact our Sales Department as 317-816-6707 or by email at Sales@advantageplan.com.

• **How do I contract with ADVANTAGE?**

In order to become a contracted agency/agency with ADVANTAGE Health Solutions, you will need to submit the following information to our Sales Department at Sales@advantageplan.com

- Agent Agreement
- Agent of Record
- W9
- Copy of agent/agency health insurance license