



WELCOME TO ADVANTAGE HEALTH SOLUTIONS, INC., SPECIAL NEEDS PLAN (SNP) 101!

Under the Medicare Modernization Act of 2003 (MMA), Congress created a new type of Medicare Advantage coordinated care plan focused on individuals with special needs. Special needs plans (SNPs) are allowed to target enrollment to one or more types of special needs individuals identified by Congress as: 1) institutionalized; 2) dually eligible; and/or 3) individuals with severe or disabling chronic conditions. ADVANTAGE Health Solutions, Inc.sm, has been granted approval from CMS for a Dual-Eligible Special Needs Program (DE-SNP) that will service those individuals that are eligible for Medicare and Indiana Medicaid.

What are the program features?

- Enrollment begins at the regular open enrollment period for Medicare members
- SNP members typically have additional election periods to change their Medicare coverage
- Enrollment is limited to Dual Eligible (DE) Medicare/Medicaid populations

What are the expected outcomes of the plan?

- Increase plan & beneficiary participation in managed care
- Encourage access of “special needs” populations
- Provide better coordination of care between primary, acute, and long term care providers
- Reduce fragmentation
- Improve quality outcomes

What are the provider responsibilities?

- Continue to perform at their current level of service to all patients while adhering to universally accepted standards
- Complete Model Of Care training upon initial enrollment, and annually thereafter
- Provide PCP visit within 14 days of DE-SNP member discharge from acute or SNF facility
- Participate/Lead the Interdisciplinary Care Team

Which providers are eligible to participate?

- All current ADVANTAGE Medicare HMO network participating providers are able to provide services to DE-SNP members.
- ADVANTAGE Medicare HMO network PCPs are eligible for special enrollment in the DE-SNP and receive enhanced reimbursement
- PCPs in the field of General Practice, Family Practice, Pediatrics, Internal Medicine or OB/GYN

What are the benefits to the providers?

- DE-SNP PCPs will receive (\$15) PMPM administration fee for each DE-SNP member assigned to his/her ADVANTAGE Medicare HMO panel roster
- ICT Case Conferences reimbursed at (\$40) for each DE-SNP member discussed
- Access to the ADVANTAGE ‘provider portal’ for improved communication, member/provider report cards, panel rosters, and access to member ICP

Which ADVANTAGE Medicare members can join the DE-SNP?

- Those that have Medicare Part A and Part B coverage and wish to enroll in an ADVANTAGE Medicare HMO plan
- Those that live in the county where the plan they wish to join is offered (Hamilton, Marion, Hancock, Johnson and Morgan counties)
- Those that do not have End Stage Renal Disease (ESRD), and
- Those that are eligible for some level of Medicaid Coverage

What are the benefits to the members?

- Members will have the choice of access to at least two culturally appropriate primary medical homes located within 10 miles of his/her home
- All SNP members will be linked to their preferred primary care physician within thirty days of enrollment
- Each member will have an assigned case manager or health coach who is the primary liaison to the member, providers, and health plan.
- Each member's health coach acts as the liaison to the Individualized Care Team (ICT) and will assist the member and primary care physician in the development of the member's Individualized Care Plan (ICP)
- Network Providers will play an integral role in the Interdisciplinary Care Team (ICT) and Individualized Care Plan (ICP) development

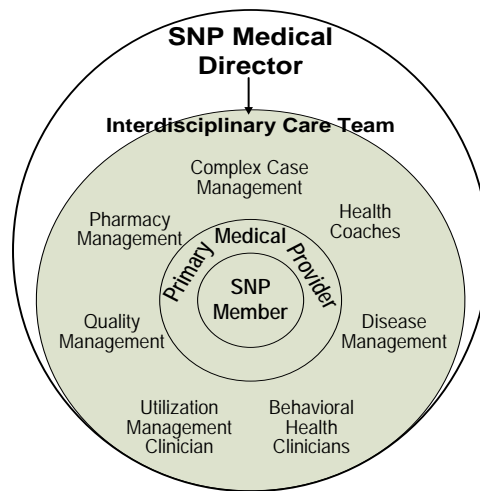


Diagram of ICT Structure

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